



APERF

Amoco, Eurofrac lead HES

In 1996, the Eurofrac team affirmed that Halliburton Energy Services is the preferred solutions provider for coalbed methane wells in Europe after it performed a record-setting 24 fracturing treatments in 33 days for Amoco Poland. Coalbed methane could be an emerging market for Halliburton in Europe.

The fracturing campaign was completed at a site near Katowice, Poland. Once, the Eurofrac team, based in Emmen, the Netherlands, performed two fracturing jobs in one day – the time it typically takes to perform one fracturing job.

“The level of effort, cooperation, professionalism, and performance from every member of the Eurofrac team was exceptional,” said Eric Root, manager of completions for Amoco Poland. Root added that he had never seen Amoco attempt so much work in such a short period of time.

At the outset of the campaign, Halliburton and Amoco established a policy of openness that was a key to the project’s success. “The Poland project demonstrated that by

providing as much information as possible to our contractors, we were able to create a win-win situation,” said Kevin Kilstrom, technical director for Amoco Poland.

To help ensure the campaign’s success as well as make certain Halliburton reaches its Hal 2000 goal to be the preferred solutions provider, the Eurofrac team invested much time and money in education.

Be Davids, the Eurofrac product/service line manager, and Klaas van Gijtenbeek, the Eurofrac technical specialist, were among the Halliburton employees who brought coalbed methane technology from the United States to Europe in the early 1990s. Both men recognized the need to educate Halliburton’s European customers about producing from

coalbed methane wells. This technology could be an important energy resource for some European countries since it can be produced locally.

Van Gijtenbeek and others organized courses that were held in February 1996 at the Europe/Africa Learning Centre in Noordwijkerhout, the Netherlands. One of the customers that attended the course was Amoco.

The courses established numerous customer contacts that produced immediate results for the Eurofrac team. In 1995, the team performed 13 fracturing treatments in coalbed methane wells. In 1996, the number almost tripled, to 35.

The courses and the fracturing campaign solidified friendships between Halliburton and Amoco employees, as well. At one point during the campaign, the Eurofrac team went to the Netherlands for the weekend. The team returned with a birthday present for Kilstrom – a pair of wooden shoes. “I wasn’t surprised that the shoes fit perfectly,” concluded Kilstrom. **HJ**

ECT FIT

coalbed methane push in Europe